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PCN Panel





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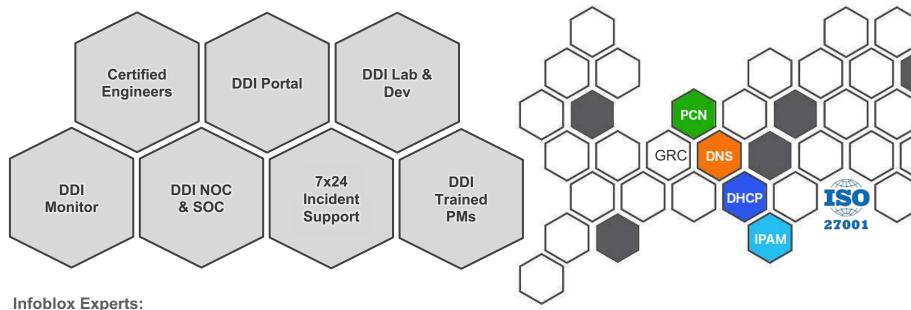
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Who is PCN?



PCN is a recognized industry leader in DDI Managed & Professional Services



Integration with/migrating from: MS DNS/DHCP, BIND, Kea, ISC DHCP & leading DDI OEM platforms Global reach: Sales & Service in USA, Canada & United Kingdom



Agenda

On-Premises to Hybrid Technology Transformation

Infoblox Hybrid Cloud Strategy & Vision

Infoblox Cloud Solution & Architecture

Integrations: Private & Public Clouds, Containers & Automation

Demo: vDiscovery & Automation

Q&A & Wrap-Up

Network Priorities & Challenges

Visibility

Efficiency

Manageability

81%

8/10

79%

Want discovery, control of newly spunup assets¹

Manage DNS manually or with custom scripts¹

Use 3 or more platforms¹

- No central pubic & hybrid network view
- Can't see all services & assets
- Can't assess query & performance history
- Lack of control

- Manual tools & processes
- No AD Sites & Services integration
- No user/IP address mapping
- Unscalable, errors & rework

- Non-integrated systems & platforms
- Departmental silos
- No real-time data sharing
- Operational inefficiencies

^{1.} Infoblox Study: ReRez Research on behalf of Infoblox



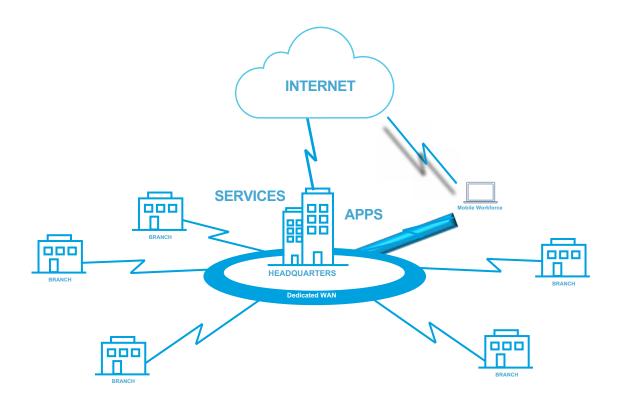
Architecture Evolution: Traditional

Services & Apps hosted in centralized locations

Dedicated WAN backbone

Remote locations Internet 'back haul'

Few remote workers requiring VPN





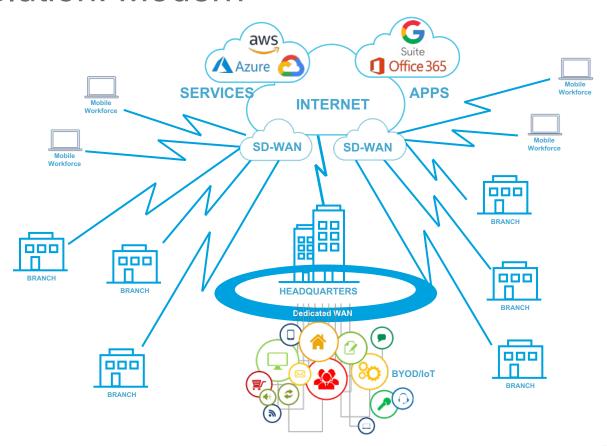
Architecture Evolution: Modern

Enterprise cloud is the new network

Software Defined Networks are enabling the edge

BYOD mobility & loT are expanding

Teleworking is the new norm!



Polling Question #1

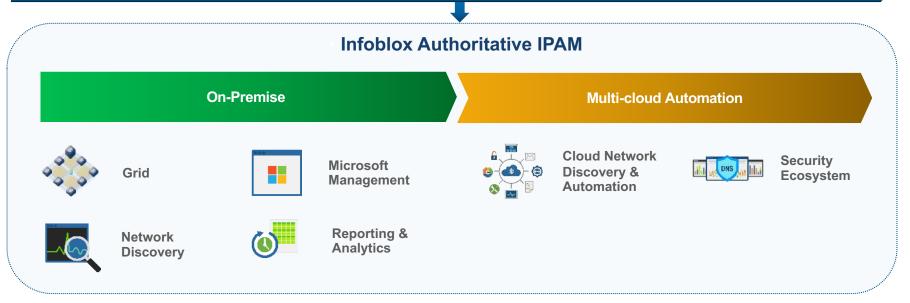
How much authoritative visibility do you have into your existing on-premises or cloud network? (Select the single best answer.)

- 1. <25%
- 2. 26-50%
- 3. 51-75%
- 4. >75%
- 5. I don't know



Customer DDI Roadmap – Visibility, Automation & Control

Establish authoritative IPAM in your on-premises & multi-cloud environment -- then automate!



Authoritative IPAM – Automated Accuracy & Reliability

What IP & MAC

When did it appear

What Subnet/VLAN

Device Attributes

DNS Records

Where has it been

Network / Microsoft



Discovery

Ensuring Accuracy



IPAM

Platform Agnostic - On Premises, Private, Public, Hybrid or Multi-Cloud

Add Networks/Ranges
Add IPs/DNS Records

Drop Networks/Ranges
Drop IPs/DNS Records

Switch Port/AP to
Host Configuration



New (sync)
New (sync or remediate)

Inactive (report)

Inactive (sync or report)

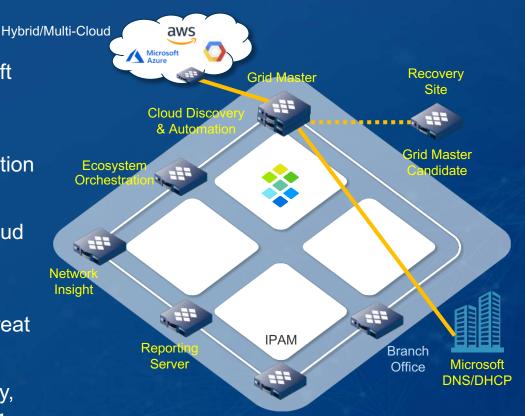
Conflict (sync)



Single

Authoritative IPAM – Empowering Network & Cloud Teams

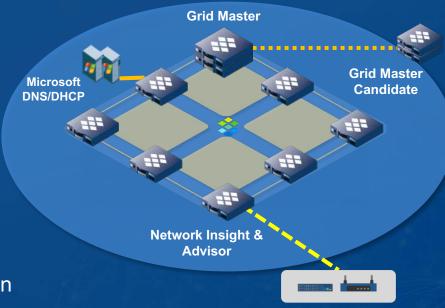
- IPAM: Infoblox Grid, IPAM & Microsoft Management overlay & integration
- On-Premises Discovery: Network
 Insight for discovery, conflict remediation
 & provisioning
- Hybrid, Multi-Cloud Discovery: Cloud Network Automation & Plugins for endpoint visibility, efficiency & control
- **Ecosystem Integration:** Security threat discovery, sharing & remediation
- Reporting & Analytics: Data visibility, alerting, audit, compliance & planning





Network Insight & Advisor – On-Prem Discovery & Control

- Integrated L2 & L3 discovery & visibility
- IPAM sync—devices, end-hosts & network ports
- Switch-port management
- Reporting & Analytics
- Lifecycle, security & compliance notification

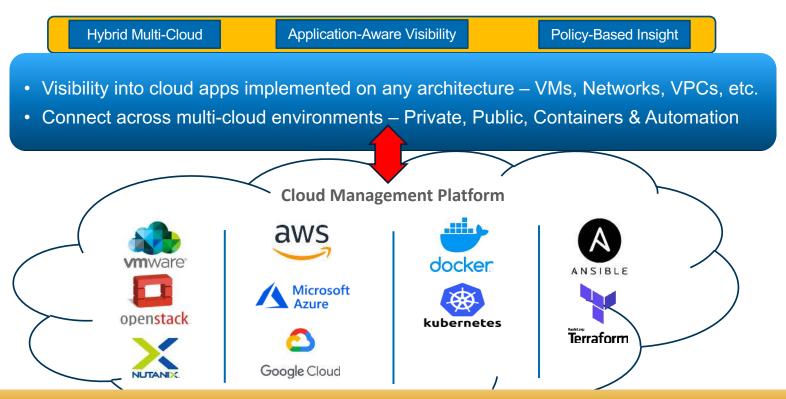


- Detection of rogue & compromised assets
- Resolves conflicts across devices & network ports
- Adds security alerts for end-of-service assets



Infoblox Hybrid Cloud Strategy & Vision

Policy-based insight for app infrastructure in hybrid cloud



Platform Agnostic – On Premises, Private, Public, Hybrid or Multi-Cloud



Cloud Network Automation – Multi-Cloud Discovery & Control

- Automated DDI management
- Spans private, hybrid & public clouds
- Open API support
- Auditing & reporting across clouds for DHCP leases, DNS records & IP addresses



- Saves time, reduces errors
- DDI for multi-cloud environments
- Integrate with array of orchestration tools
- Single control plane management



Multi-Cloud Architecture – Single Control Plane



Infoblox DDI Cloud Integrations

IPAM Integration for orchestration & automation













vNIOS deployments on Cloud Platforms













Supported Hypervisors









Value of Discovery – Enables Automation & Reliability

PCN offers Managed Services for ITIL Change Management Processes

The Power of Cloud Network Automation

Traditional Approach













Record





6





Virtual















- Implement change anytime Eq: DNS names, IP addresses
- No tickets between network. server teams for DNS, IP
- Automatic reclamation of resources upon spin down

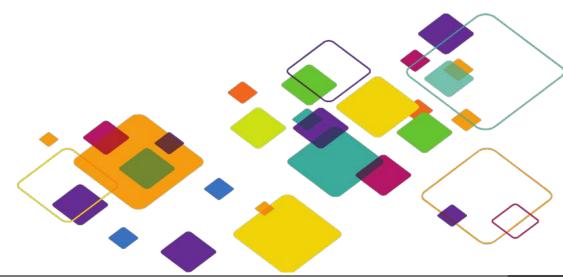
Automated

See the Network Automation Video on Infoblox.com/resources



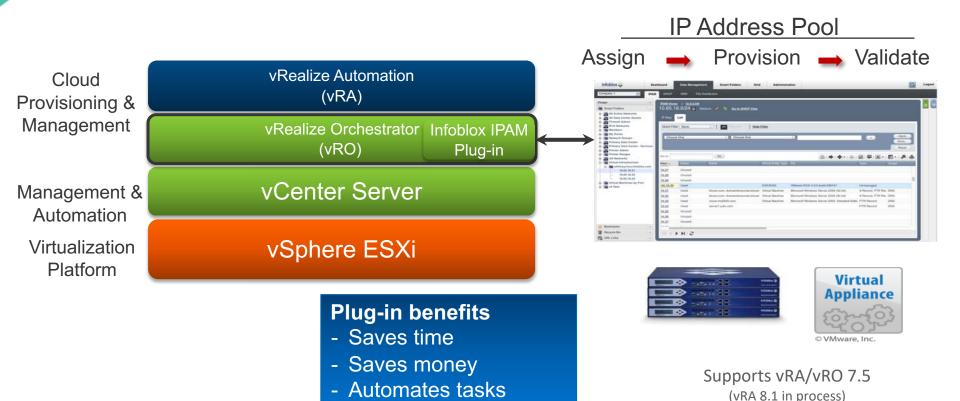
Private Cloud: VMware Integration



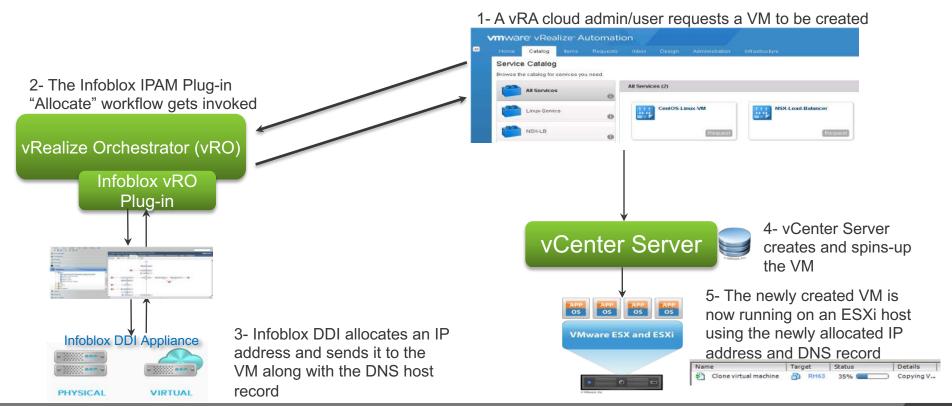




Infoblox VMware Plug-in for vRO



Provisioning a VM Using vRealize Automation & the IPAM Plug-in



Deprovisioning a VM Using vRealize Automation & the IPAM Plug-in

vmware vRealize Automation Browse the catalog for services you need 2- The Infoblox IPAM Plug-in All Services (2) All Services "Release" workflow is invoked Linux-Service vRealize Orchestrator (vRO) Infoblox vRO Plug-in 4- vCenter Server vCenter Server shutdowns and deletes the VM VMware ESX and ESXi Infoblox DDI Appliance 3- Infoblox DDI releases the IP address & deletes the VM DNS host record PHYSICAL VIRTUAL

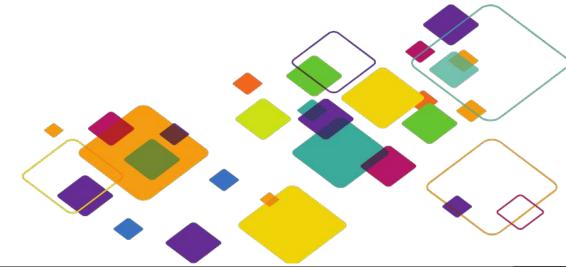
1- A vRA cloud admin/user requests a VM to be destroyed

Infoblox DDI on Public Clouds











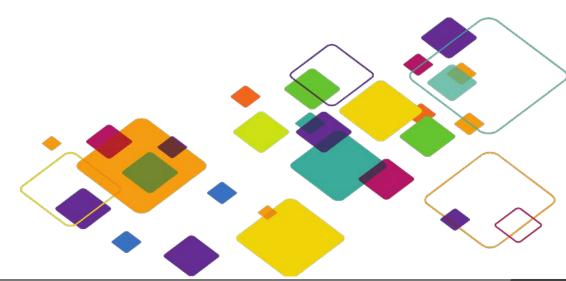
Benefits of Infoblox DDI on Public Clouds

- Gain complete visibility into your network resources
- Automate network management
- Accelerate VM provisioning & deprovisioning
- Scale & extend your enterprise network to public clouds
- Establish uniform DNS naming & IP address provisioning policy across hybrid clouds



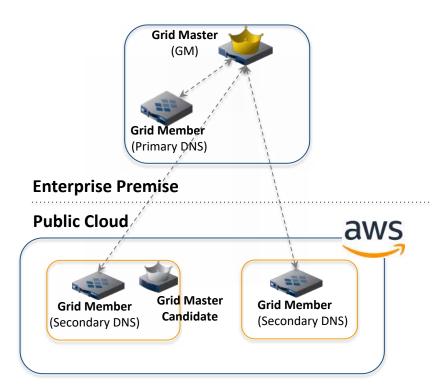
Public Cloud: Amazon Web Services Integration







Enterprise-grade DNS on AWS

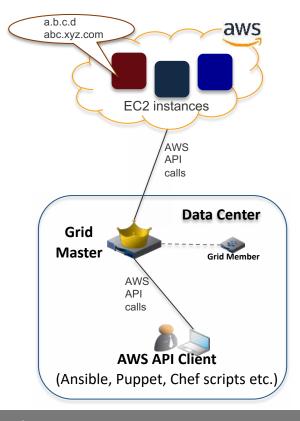


- Infoblox AMIs are available on AWS
- Hardened virtual appliance for secure DNS
- Deploy Infoblox DNS servers in AWS VPCs
- Use for External DNS or Internal DNS
- Fault tolerance with support for Disaster Recovery
- Hybrid or multi-cloud deployment options



AWS Automation Example

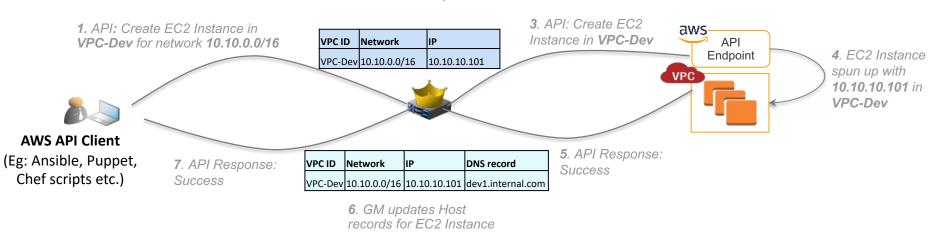
Agile Deployment with DNS & IPAM Automation



- Automate creation/deletion of VPCs, networks, VMs
- IP address assignments & reclamations
- Provisioning/de-provisioning of DNS records
- Configurable DNS names

Automation for AWS Instances (API Proxy)

2. GM reserves next available IP in network 10.10.0.0/16 for VPC-Dev and inserts into API request



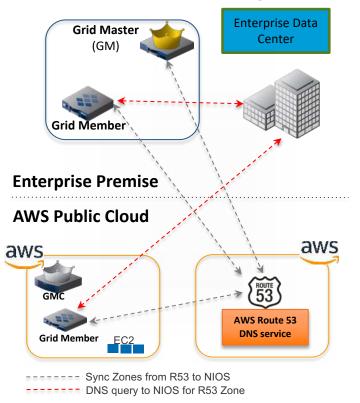
Notes:

Amazon API calls can be directed to either the Grid Master or Cloud Platform Appliances GM performs vDiscovery of AWS instances to ensure no duplicate addresses are assigned AWS instance tags assigned as metadata in Infoblox database Policy based IP address assignment via metadata passed in AWS APIs



Amazon Web Services Route 53 Integration

Unified DNS management across the hybrid cloud



Challenge

- Unified Management Unified view of DNS across on-premise & AWS
- Limited internal/private DNS Route 53 private hosted zone cannot resolve any resource outside the VPC or respond to queries outside VPC

Solution

- Visibility Unified view of DNS & IPAM for Route 53 in NIOS
- Hybrid DNS Apply DNS Security & IPAM for Route 53 Records in NIOS by serving Route 53 Zones through NIOS

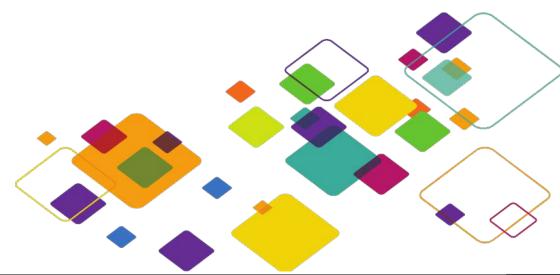
Benefits

- Seamless migration path to Hybrid Cloud by bridging gap between Enterprise IT & Cloud teams
- Ease off complexity by presenting the user a single console to view onpremise & Route 53 Public Cloud DNS
- Automated Migration from Route 53 to Infoblox DNS
- Tighter integration between Route 53 & NIOS by offering performance & resilience



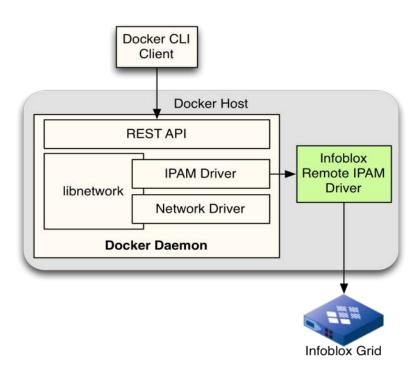
Containerization: Docker Integration







Infoblox Docker integration



Challenges

- ·Lack of visibility into the network resources
- Manual, tedious & time intensive IP address (de)/provisioning across containers
- Multi-network containers can make IPAM more difficult

Solution

 The Infoblox IPAM Docker libnetwork driver interfaces with Infoblox DDI to provide centralized IPAM services

Benefits

- Helps maintain consistency in a dynamic multi-container environment
- Infoblox IPAM plugin for Docker automates the IP saving time & effort
- Provides visibility into the network resources from a single control plane



Infoblox Docker Container IPAM Plugin

Infoblox IPAM driver V1.1.0

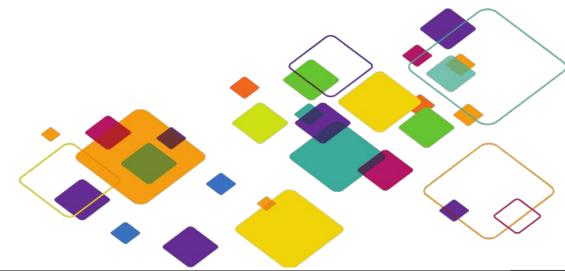
- For arbitrary network driver (bridge, overlay, etc.)
- Flexible configuration with separate or combined address space per host or overlay
- Docker certified Supports Docker Swarm mode
- Facilitates extensibility
- Accelerates new feature delivery
- Protects infrastructure investment





Automation: Terraform Integration

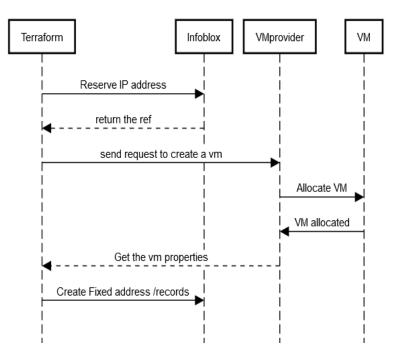






Infoblox Terraform IPAM integration

Provisioning a VM



Challenges

- Complex access administration
- Difficult building, changing & versioning hybrid cloud infrastructure
- Operational inefficiencies

Solution

 The Infoblox Terraform IPAM plug-in provides centralized IPAM and DNS services in VMware & Azure Cloud

Benefits

- Streamlines & simplifies access administration
- Automates the IP saving time & effort in building a Service Provider or Cloud Platform
- Provides visibility into the network resources from a single control plane



Polling Question #2

What is your biggest challenge with automating cloud integration? (Select the single best answer.)

- 1. Internal expertise
- 2. Departmental governance
- 3. Platform standardization
- 4. Other
- 5. I don't know



Infoblox Hybrid/Multi-Cloud

Cloud vDiscovery & Automation Demo

Multi-cloud Visibility, Accuracy & Efficiency

Multi-Cloud vDiscovery

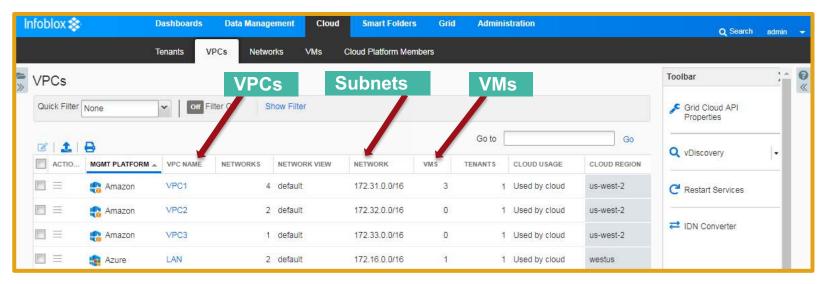
- AWS & GCP network discovery
- Virtual network utilization
- Individual IP host data

Terraform Automation

- Creation/Deletion of IPv4 Network in NIOS appliance
- Allocation/Deallocation of IP Address
- Association/Dissociation of IP Address for a VM
- Creation/Deletion of an "A" record



Visibility into Network Resources



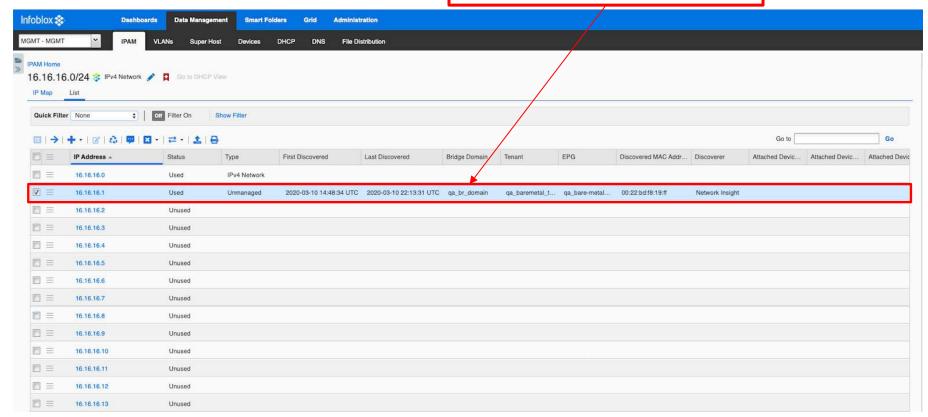
- Single control plane to view VMs instances, VPCs & subnets
- Periodic discovery of modifications to your cloud environment
- Detailed view of VPCs and subnets
 - VMs in a VPC and their attributes
 - Extensible Attributes imported as configurable metadata

Note: IPAM vDiscovery does not require the CNA License



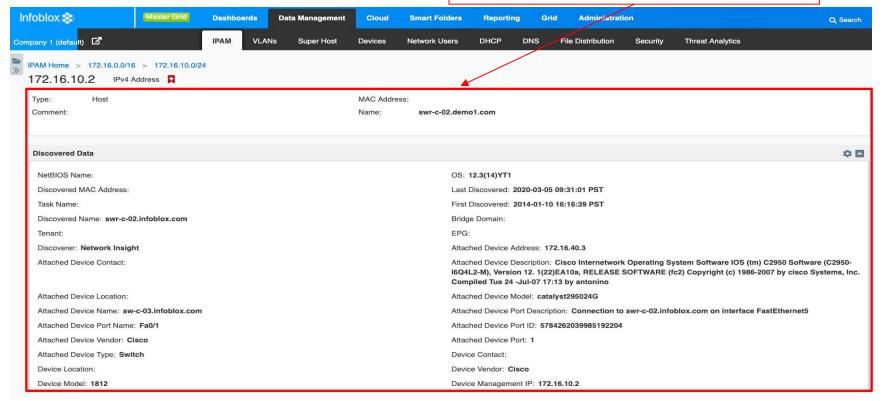
On-Premises View, Network Discovery

Cisco ACI data from Network Insight



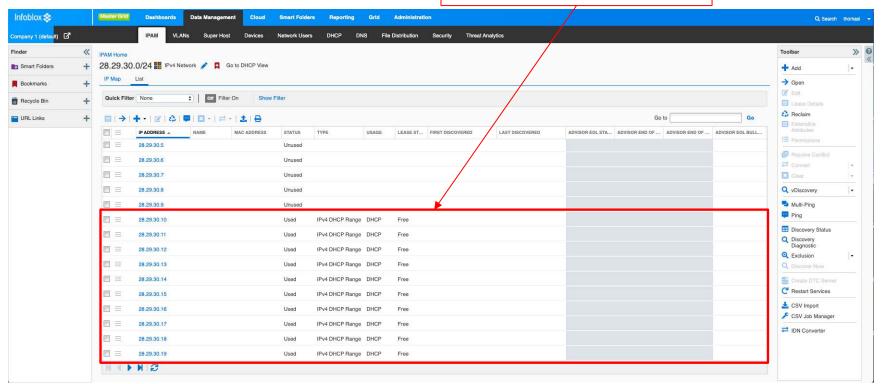
On-Premises View, Individual IP Host Data

IP host discovery data from Network Insight

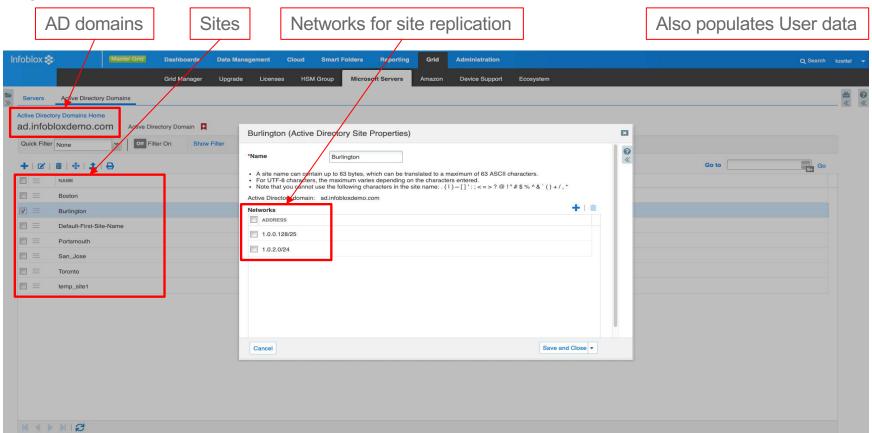


Hybrid Central View, Microsoft DHCP

Microsoft DHCP discovery data

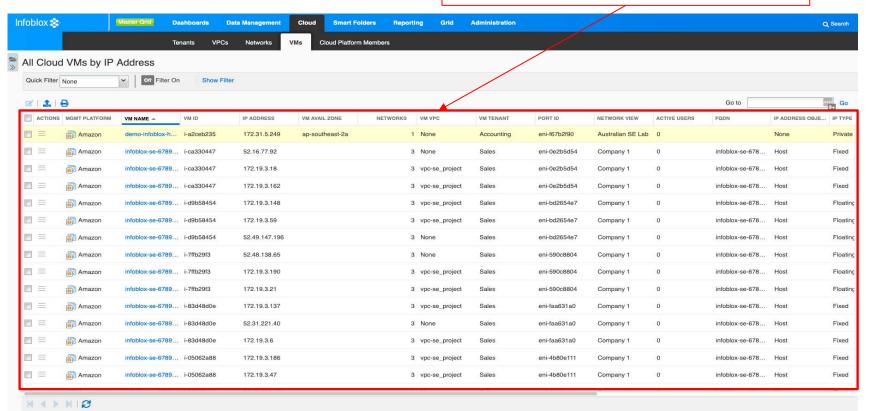


Hybrid Central View, Sites & Services



Cloud Central View, Multi-Tenant

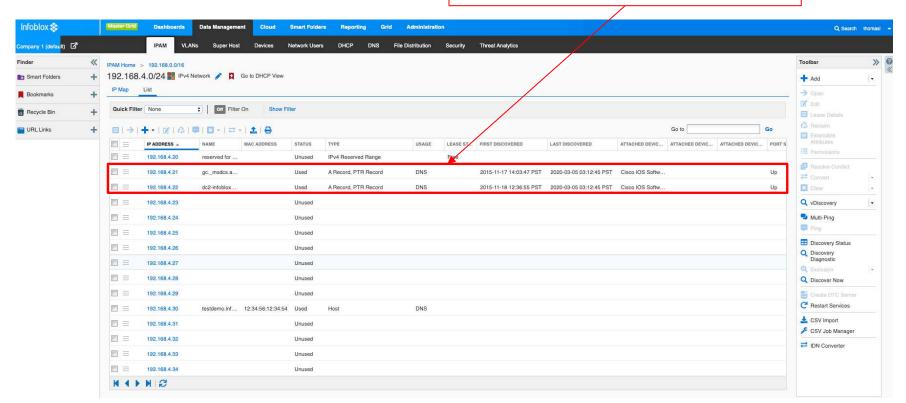
vDiscovery from Cloud Network Automation





Hybrid Central View, Security Forensics

Single IP DNS & network discovery data



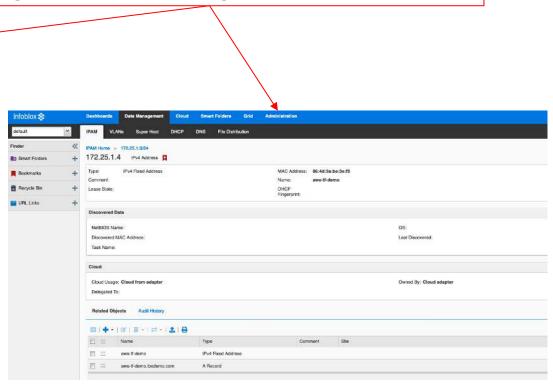
Automation: Infoblox Terraform Provider for IPAM

Allocating the IP address & creating the IPAM record for a new VM

```
resource "infoblox_ip_allocation" "demo_allocation" {
   network_view_name= "default"
   vm_name = "aws-tf-demo"
   cidr = infoblox_network.network_2.cidr
   tenant_id = "AWS-Corp"
}
```

Automation benefits

- Consolidates labor-intensive manual workflows in seconds
- Automatically updates the Infoblox
 Grid as the single-source-of-truth





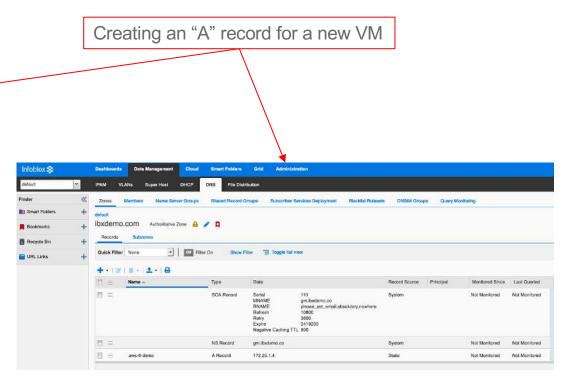
Automation: Infoblox Terraform Provider for DNS

resource "infoblox_a_record" "demo_record"{
 network_view_name = "default"
 vm_name = infoblox_ip_allocation.demo_allocation.vm_name
 cidr = infoblox_network.network_2.cidr
 ip_addr = infoblox_ip_allocation.demo_allocation.ip_addr
 dns_view = "default"
 zone = "ibxdemo.com"

Automation benefits

tenant_id = "AWS-Corp"

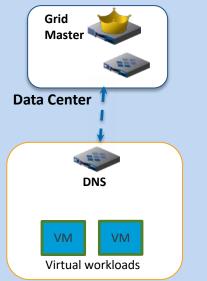
- Automates manual DNS record provisioning in seconds
- Ensures immediate availability for new services



Flexible Deployment Options

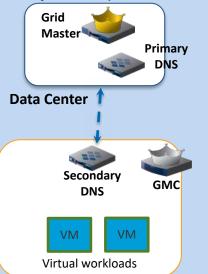
DDI for Hybrid Cloud

- GM in DC, single touch point to manage members in public cloud
- Grid members distributed across
 Private and Public Cloud



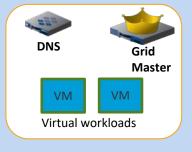
DDI for Fault Tolerance

- GM in DC and GMC in public cloud
- Primary DNS in Private and Secondary DNS in public cloud



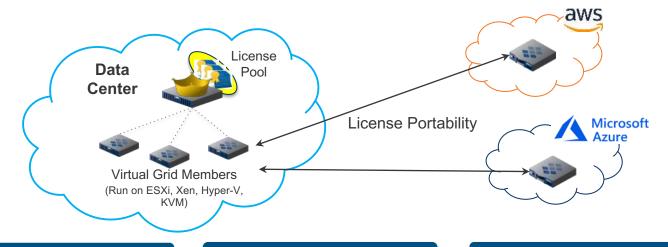
DDI for Full Public Cloud

- Entire Grid, including GM and members in public cloud
- Grid members distributed across different VPCs





Flexible Licensing



Elastic

Launch new grid members as needed automatically & assign licenses from a pool

Portable

Move appliance license between Private & Public Cloud; no new SKUs

Future Ready

Purchase multiple service/feature licenses for future cloud deployments



Why Infoblox Hybrid Cloud Transformation?



Discover all network resources & see what's happening everywhere (datacenters, multi-cloud, containers, IOT, branch)



Accelerate VM provisioning & deprovisioning, & improve efficiency & productivity through automated workflows via a single control plane



Save time & money, extend your network to public clouds & ensure uniform DNS naming & IP address provisioning across hybrid clouds



PCN DDI Professional & Managed Services **IPC**



Professional Services

Consulting, Health Checks & Assessments

- Architecture, Operations & Security Audit
- Current State, Vulnerability & Functionality
- Data discovery, Analysis & Reporting
- Best Practices Design, Audit, Governance & Control
- Discover and Evaluate Current, Planned & Desired DDI Services and Functionality

Architecture, Engineering, and Project Management

- Draft Conceptual-, High- & Low-Level Designs to Meet **Current & Future Requirements**
- Upgrades, Patching & Custom Script Development
- Installation, Configuration & Data Migration
- Transformation of Existing Solutions
- **Development & Implementation of Test Plans**
- Customer & Solution Specific Project Plans

Managed Services

Transition & Transformation

- Operational Level Agreement
- **Project & Test Plans**
- Business-to-Business Connectivity & Ticketing
- **Existing Environment Assessment**
- High- & Low-Level Designs
- Solution Deployment, Testing & Migration Execution

Day 2 Delivery

- Monitoring & Incident Management
- **OEM & RMA Liaison**
- Database Backups, Reporting & Capacity Planning
- Software Updates & Upgrades
- Self-Service Portal
- Business-as-Usual Changes
- **Technical Account Management**



Next Steps



Deployment Guide: Infoblox Cloud Platform and Cloud Network Automation

Infoblox Resources

- Datasheet DDI for Cloud and Virtualization
- Solution Note vNIOS for Nutanix Acropolis
 Hypervisor
- Blog Top 6 vNIOS Use Cases for Optimizing Public Cloud Investment
- Deployment Guide Infoblox Cloud Platform and Cloud Network Automation
- Infoblox Provider for Terraform User Guide

1.408.986.4000 | info@Infoblox.com

PCN Resources

- New Website
- VAR Pro and Managed Services One Pager
- DDI Portal One Pager

1.267.236.0015 | info@pcn-inc.com

Contact PCN for additional Infoblox information and special deals

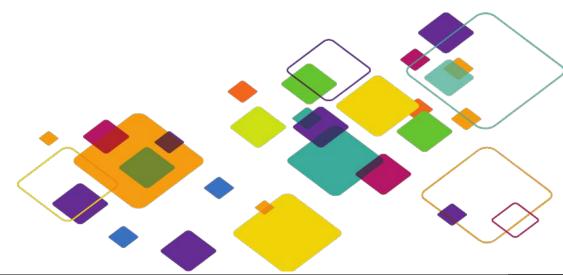






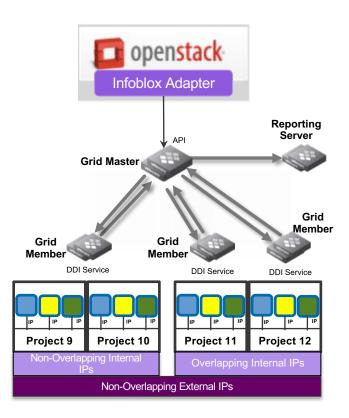
Private Cloud: OpenStack Integration







Infoblox OpenStack Adapter



Enables Infoblox Grid to provide DNS, DHCP, and IPAM (DDI) for OpenStack Networks & VMs

Infoblox Grid

- Manages network creation/deletion
- Allocates/De-allocates IP addresses for VMs
- Automatically creates/deletes DNS records for IPs
- Provides DNS & DHCP services to VMs

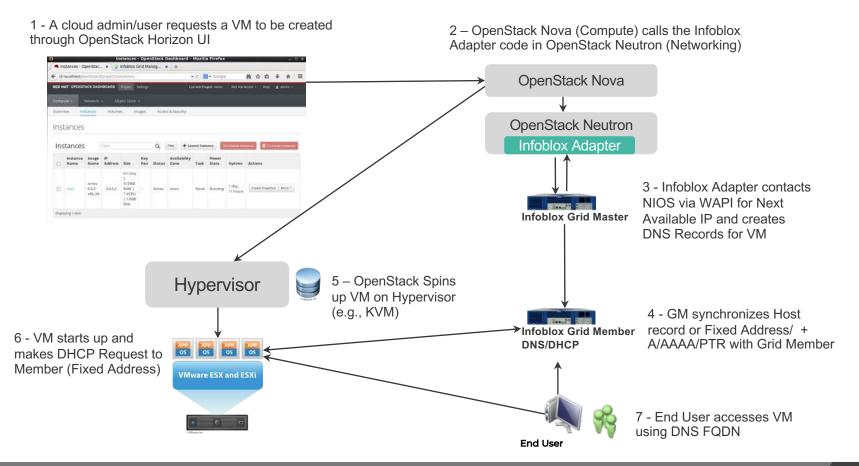
Benefits

- Centralized cross-platform (private & public) DDI
- High Availability
- Operational efficiency
- Lower migration cost (physical to virtual to cloud)



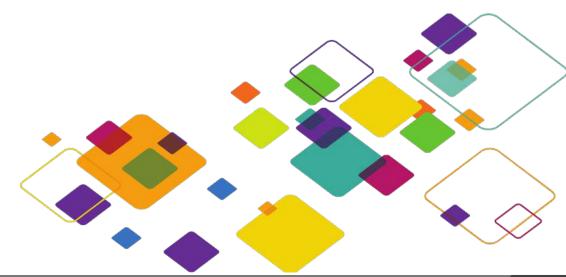
BR/DC

Provisioning a VM using OpenStack with Infoblox Integration



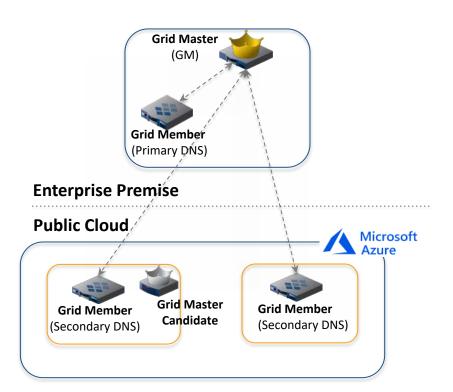
Public Cloud: Microsoft Azure Integration





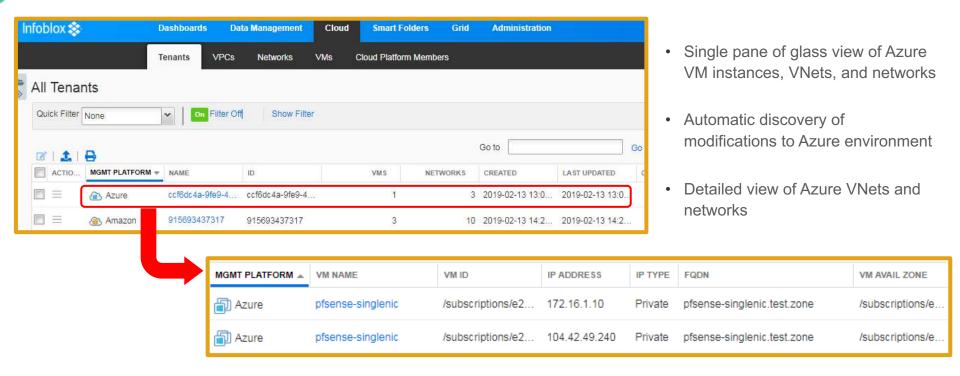


Enterprise-grade DNS on Azure



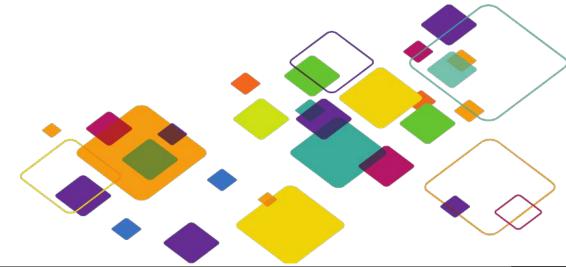
- Infoblox images/scripts are available on Azure
- Hardened virtual appliance for secure DNS
- Deploy Infoblox DNS servers in VNets
- Use for External DNS or Internal DNS
- Fault tolerance with support for Disaster Recovery
- Hybrid or multi-cloud deployment options

Visibility Into Azure Resources



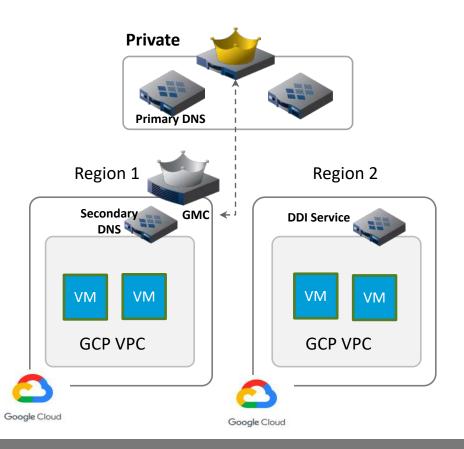
Public Cloud: Google Cloud Platform (GCP)







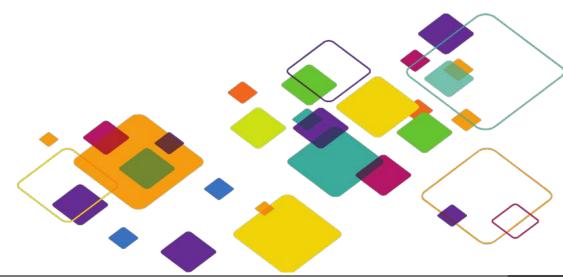
Enterprise-grade DNS in GCP



- Deploy DNS servers in GCP VPCs
- Leverage internal and/or external DNS
- Fault tolerance with support for disaster recovery
- Integrates with traditional networks or hybrid cloud for consistency

Automation: Ansible Integration







Infoblox Integration with Ansible







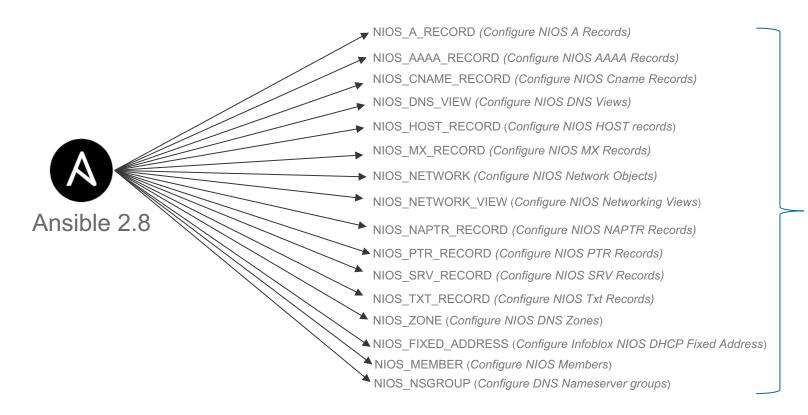
Ansible includes following Infoblox NIOS enablement:

- Sixteen modules
- Lookup plug-in (for querying Infoblox NIOS objects)
- Dynamic inventory script

Scenario guide: https://docs.ansible.com/ansible/devel/scenario_guides/guide_infoblox.html



Ansible-Infoblox Modules

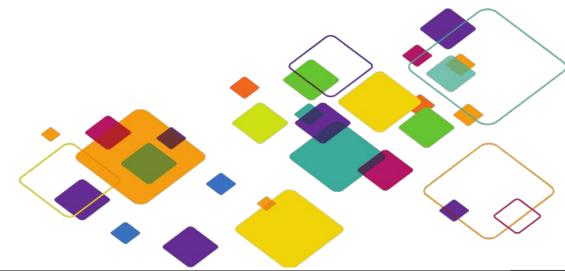


16 supported modules



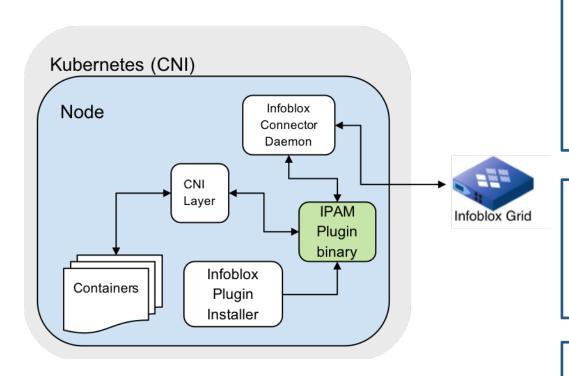
Containerization: Kubernetes Integration







Infoblox integration with Kubernetes



Challenges

- Manual (de)/provisioning of IP addresses across multiple containers is time intensive and tedious.
- Moreover, containers can be spread across multiple networks making IPAM even more difficult.
- Lack of visibility into the network resources.

Solution

- Infoblox IPAM Plugin: CNI executes this plugin and receives the configuration and context data.
- Infoblox IPAM Daemon: Does the heavy lifting and interfaces with the Infoblox via WAPI to perform IPAM functions.

Benefits

 Solution provides IP address management via NIOS for pods/containers deployed by Kubernetes.

